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And

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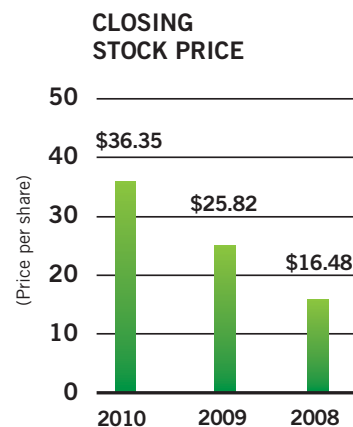
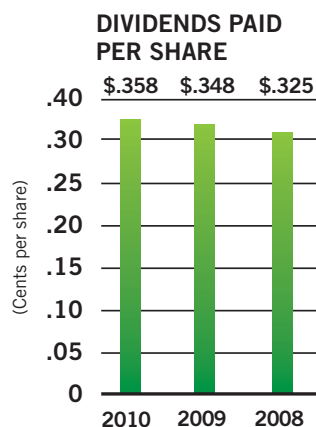
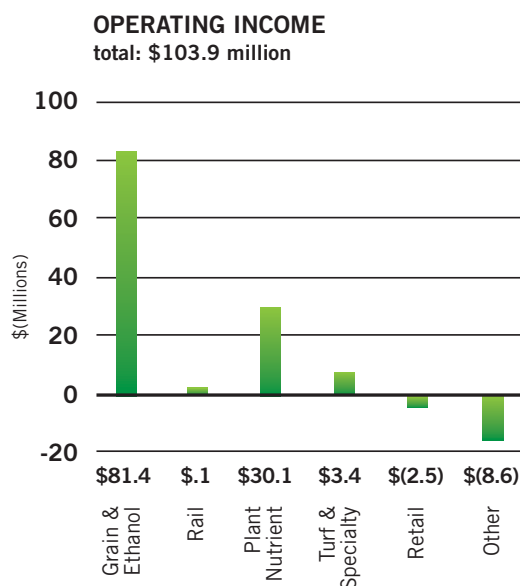
THE ANDERSONS, INC.
ANNUAL REPORT 2010



The Andersons, Inc. is a diversified Company with interests in the grain, ethanol and plant nutrient sectors of U.S. agriculture, as well as in railcar leasing and repair, turf products production, and general merchandise retailing. Founded in Maumee, Ohio, in 1947, the Company now has operations throughout the United States, plus rail leasing interests in Canada and Mexico.

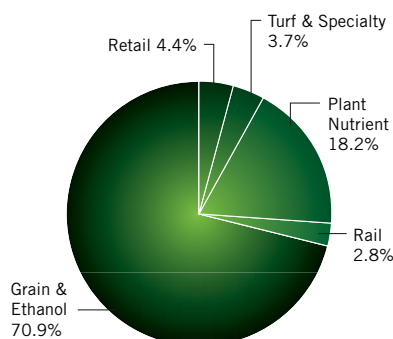
TABLE OF CONTENTS

Financial Highlights	1
Shareholder Letter	2
Report Commentary	4
Report of Independent Accountants	10
Summary Financial Information	11
Board of Directors & Corporate Officers	15



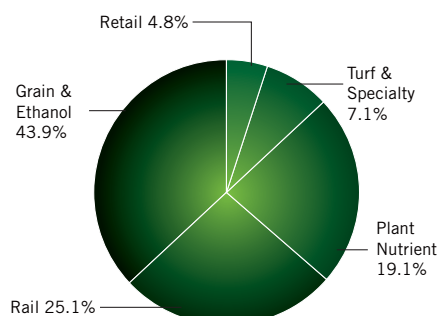
2010 ACCOMPLISHMENTS

- Recorded second best year with \$3.48 diluted earnings per share.
- Recorded best EBITDA of \$162.7 million.
- Grain & Ethanol Group achieved record earnings for the year.
- Plant Nutrient Group achieved record earnings for the year.
- Reduced employee injury rate by 26 percent.
- Increased grain elevator storage capacity by six million bushels through two acquisitions and expansions at existing facilities.
- Experienced second-best volume and best margin year for the Plant Nutrient Group.
- Invested significantly in Iowa Northern Railway Company, a short-line railroad.
- Opened three railcar repair shops.
- Experienced gains in dispersible granular products, corn-cob based cat litter and contract manufacturing in the Turf & Specialty Group.
- Expanded two stores in the Toledo area and one in Columbus by 13,000 square feet each.

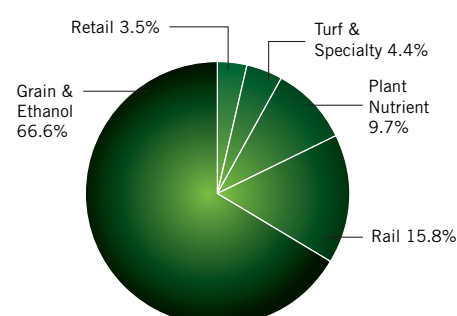


REVENUES 2010: \$3.4 billion

2010 ALLOCATED CAPITAL (a)



Beginning
Total: \$805 Million



Ending
Total: \$863 Million

Financial Highlights

(in thousands, except for per share, ratios and performance data)

	2010	2009	%Change
Operating Results			
Grain & ethanol sales & revenues	\$ 2,405,452	\$ 2,153,978	11.7%
Fertilizer, retail & other sales	988,339	871,326	13.4%
Total sales & revenues	3,393,791	3,025,304	12.2%
Gross profit - grain & ethanol	118,490	106,804	10.9%
Gross profit - fertilizer, retail & other	163,189	148,702	9.7%
Total gross profit	281,679	255,506	10.2%
Net income attributable to The Andersons, Inc.	64,662	38,351	68.6%
Financial Position			
Total assets	1,699,390	1,284,391	32.3%
Working capital	301,815	307,702	-1.9%
Weighted average shares outstanding (basic)	18,356	18,190	0.9%
Per Share Data			
Net income - diluted	3.48	2.08	67.3%
Dividends paid	0.358	0.348	2.9%
Year end market value	36.35	25.82	40.8%
Ratios and Other Data			
EBITDA (b)	162,702	116,989	
Pretax return on beginning equity attributable to The Andersons, Inc.	26.5%	17.4%	
Net income attributable to The Andersons, Inc. return on beginning equity attributable to The Andersons, Inc.	16.4%	10.9%	
Funded long-term debt to equity (c)	0.6-to-1	0.8-to-1	
Effective tax rate	37.7%	35.7%	

(a) Total assets minus current liabilities

(b) Refer to Item 6. Selected Financial Data for discussion on EBITDA

(c) Excludes current portion of long-term debt and non-recourse debt

“Strong roots are essential for growth and will flourish with the proper nurturing. You don’t need to work in agriculture to know that.”

Dear Shareholders and Friends:

MIKE ANDERSON
Chairman, President and CEO

Our roots are simple. We strive to provide extraordinary service to our customers. Staying true to our roots and building upon our strengths enables us to progress into the future and report quality earnings to our shareholders.

Led by record earnings in both the Grain & Ethanol and Plant Nutrient groups, our company recorded its second best year in 2010 with \$3.48 in diluted earnings per share and net income of \$64.7 million on \$3.4 billion in revenue. Additionally, we recorded our best EBITDA of \$162.7 million, an 8 percent increase from the previous record set in 2007.

While we are pleased with these outstanding financial results, we are especially proud that during 2010 our employees continued to work safer. Our employees exceeded the safety goal we set for ourselves one year ahead of schedule by reducing our employee injury rate by 26 percent. Getting to the source of being

safe – our personal responsibility to work and live safely and our accountability to watch out for one another – is imperative. I am convinced our safety efforts will benefit our employees as well as our customers and communities.

At the same time we were working safer and improving profits, we were advancing our growth initiatives in our agriculture business by increasing grain elevator storage capacity by 6 million bushels through acquisitions and expansions at existing facilities. Our acquisitions in Illinois and Nebraska also improved our position to serve food-grade corn customers with originations and risk management services and further diversified our business outside the Eastern Corn Belt.

We expanded our rail interests by significantly investing in the Iowa Northern Railway Company, a 163-mile short-line railroad. We don’t invest in other companies lightly, but we believe that Iowa Northern

represents an opportunity to participate in a company that is rooted in familiar industries, with a similar commitment to sustained profitable growth based on superior customer service and business integrity.

Our agricultural-related businesses performed well in 2010, and our rail business, which was hit hard by the economic downturn, appears poised to recover. I believe our performance during the past couple of years, amidst the economic conditions and volatility in the commodities markets, validates our purposeful diversification and underscores our emphasis on risk management.

That being said, I certainly don’t think the volatility we’ve witnessed of late is behind us. I believe agricultural markets are on the brink of a ‘re-set’ of sorts, the likes of which we haven’t witnessed in several decades. The term “commodities super-cycle” has been used to describe the current conditions.

Basically we have a situation where world grain inventories are near historically-low levels as a percent of annual consumption, due in part to much higher demand and some supply disruptions. We have more people in the world with a growing middle class desiring diets containing more protein. Experts estimate world population will grow by as much as three billion people by 2050. Across the globe we will need to find ways to grow more crops to feed this increasing population. As a result, we expect that volatile grain and fertilizer markets will be the norm for some time to come. And this volatility also applies to other commodities, such as oil, cotton and metals.

While there is risk associated with the current environment, there is also opportunity. We believe our core capabilities in the Grain & Ethanol and Plant Nutrient groups position us well to meet the demand for crop outputs and inputs. We also believe the strength of our balance sheet puts us in a solid position to manage a situation that will not be resolved easily or quickly.

Our ability to consistently provide a strong return to our shareholders is directly related to our employees' shared customer-centered core values and beliefs that are reflected in what we do every day. Long before it was fashionable to have such a document, our Statement of Principles set forth the expectations we had of ourselves as The Andersons. It also addresses the expectations our key stakeholders have of us and the

standards to which we should be held accountable. The nature of the statement enables us to pursue our strategic priorities that will move the company forward without leaving behind what has made us successful in the past.

We know that an engaged and capable workforce can accomplish great feats when pulling together for a common purpose. As we continue unleashing the talent within our organization, as well as attracting new talent, we will be focused on our company-wide goal of providing exceptional value to our customers.

Staying true to our roots
and building upon our
strengths enables us to
progress into the future
and report quality earnings
to our shareholders.

It is imperative then, that our workforce has a keen sense of who our customers are and the emerging market conditions in which they do business. Extraordinary customer service is at the foundation of our company. In order to facilitate our customers' success, it is imperative that we stay apprised of market and economic changes to offer relevant products and services.

Our continuous improvement efforts – which encompass everything from operations to safety to improving the bottom line – continue to gain momentum. We are committed to

continually improving our processes and operations to eliminate waste and exceed our customers' expectations today and tomorrow. We are improving operating efficiencies and are establishing reportable metrics around these enhancements.

We believe our values and strategic priorities, embraced by capable people with excellent industry knowledge and effective systems, will strengthen our ability to provide exceptional customer value and achieve profitable, intelligent and sustainable growth.

I've spent a lifetime in the agricultural industry, and I love it. I have been fortunate to grow up alongside this exciting business and this vibrant company. I guess you could say I am "rooted" in The Andersons in more ways than one.

Our employees are rooted too, in the values and principles that have made our company what it is today. At the same time, our organization is comprised of forward thinkers with their sights set on a dynamic future. I believe we have a winning combination.

*With sincere thanks for your
ongoing support,*



Mike Anderson
Chairman, President and CEO
The Andersons, Inc.



Staying True To Our Roots

The premise of The Andersons, founded by Harold Anderson and his family, was to make it as easy as possible for regional farmers to take their grain to market. The business model of serving others, primarily the customer, is the foundation on which the company was built.

Proud of our American heritage and strong, Midwestern values, the founders documented the original intent of service along with the overall business philosophy during the 1960s. Our Statement of Principles set forth the company's commitment to provide service and results to our key stakeholders.

As a result, we consistently strive to keep our customers in the forefront of what we do. For decades we have stayed close to customers, helping them both nourish their crops and move their yields from the field to market.

You might say it is in our DNA to provide our customers a wide range of services. During the years we have developed risk management services to help farmers market and insure their products. Having recently extended these services to the sell-side customers, it was an honor to have Frito-Lay North America name us 2009 Grain Services Supplier of the Year last spring.

Both directly and through our extensive dealer network, we supply a broad range of crop nutrients and other essential crop production inputs that help farmers produce larger and more robust crops than ever before. We are dedicated to continuing to enhance our products, services and location offerings.

We are fortunate to have a grasp of the bigger, deeper picture of agriculture which enables us to maintain resilience

in an industry often wrought with volatility. At the same time, our ability to stay close to the customer while seeing the broader picture is equally beneficial in expanding our non-agricultural operations and creating value for all of our customers.

Strategically locating our railcar repair operations enhances the proximity to our customers' cars, minimizing the amount of time spent out of service. We've returned to selling direct to regional lawn care professionals and are meeting consumers' desire for more natural materials with our corn-cob based products. Addressing the special requirements of our industrial customers stems from our ability to listen and identify with their needs. And we continue to adjust categories in our stores, offering a variety of products much as we have since our beginning.

Grain & Ethanol Group

- Posted a record \$81.4 million in operating income on \$2.4 billion in revenues compared to \$51.4 million in operating income in 2009 on \$2.2 billion in revenues.
- Achieved a safety record, reducing the employee injury rate by 63 percent.
- Increased storage capacity by more than 6 million bushels through acquisitions and expanding existing facilities.
- Began operating in Nebraska for the first time.
- Earned 2009 Grain Services Supplier of the Year from Frito-Lay North America.
- Higher world-wide demand for grain and other commodities coupled with lower carry over supply will drive volatility in 2011.
- Pursuing ancillary growth in ethanol through products such as corn oil, E-85 and CO₂ off-takes.

Plant Nutrient Group

- Posted a record \$30.1 million in operating income on \$619 million in revenues compared to \$11.3 million in operating income in 2009 on \$491 million in revenues.
- Second best volume year, up 31 percent over 2009 and best margin year.
- Achieved a second-best safety record, reducing employee injury rate by 29 percent.
- Added nearly 300 new wholesale and farm center customer accounts.
- Good fundamentals heading into 2011 with strong grain prices, an expected increase in U.S. planted corn acres, a return to normal application rates for phosphate and potash and a tight supply that should lead to strong demand.



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The Andersons

Building Upon Our Strengths

We have found that in locations where we have grain elevators, we have developed relationships beyond grain origination based on our knowledge of the market, experience and services. Now, we are expanding these relationships to regions where we may not have a physical presence. Farm2Market, our direct ship program, allows us to work with local farmers to profitably sell their grain and have access to our risk management services.

Through innovative relationships with basic nutrient manufacturers, we provide a more secure and reliable supply to our sell-side customers. And, the strong affiliations we have with our dealer networks allow us to extend our reach for a variety of our products and services.

We feel privileged that some of our relationships develop into partnerships, enabling us to pursue our strategic initiatives. Our ongoing partnership with Lansing Trade Group, LLC (LTG) continues to provide opportunities for the Grain & Ethanol Group. The Rail Group's recent investment in Iowa Northern Railway, a

short-line railroad, represents a new way to serve customers in industries we know well. And, through a co-branded product with Dow AgroSciences LLC, our Turf & Specialty Group is entering into the horticulture market utilizing its proprietary dispersible granular technology.

We are dedicated to cultivating lasting relationships rooted in integrity, loyalty and respect which, we believe, will differentiate us to be the partner of choice as we expand our presence geographically.

While we have a strong sense of who we are and what we have to offer, we are humble enough to know we can always do better. The very capabilities we identify as strengths are the areas where there is the greatest potential for improvement.

Through our enhanced safety efforts of the past few years, we are all more aware of accident exposures for ourselves and for one another. Although our safety performance improved significantly this year, we are still early in the journey and have plenty of room to improve. Getting to the root of being safe – our individual behaviors – continues to be invaluable.

We are leveraging our strength in low-cost ingenuity to address systems and processes across our organization today. Currently in the initial stage, The Andersons Operating System (AOS) will provide a consistent, systematic approach to continuous improvement that we intend to replicate across the organization. Utilizing cross-functional teams, we are defining, implementing and sustaining operational improvements that ultimately enhance the service we provide our customers.

Whether it is our commitment to service or continuous improvement, working together for a common purpose is rooted in the company's culture. This spirit of collaboration is also evident in the relationships our employees have with one another and the company as a whole.

We believe in a "flat organization" by design, with few layers of management, a sense of caring and equal treatment, and an avoidance of symbols of rank and status. The company has a sense of responsibility to employees, while at the same time there is an equal expectation of accountability by employees.

Our success throughout the years is really the result of having knowledgeable and skilled employees putting into action our common set of core values.

Rail Group

- Posted \$0.1 million in operating income on \$95 million in revenues compared to an operating loss of \$1.0 million in 2009 on \$93 million in revenues.
- Reduced employee injury rate by 40 percent.
- Invested in Iowa Northern Railroad and opened railcar repair shops in California, Georgia and Iowa. Closed a shop in Montana and divested the Hydroflow/SED filtration systems product line.
- Rationalized the portfolio by scrapping about 1,600 older and idle railcars at a time of higher steel prices and ended 2010 with a utilization rate of 81.7 percent.
- Improving economic conditions will benefit this group in 2011.

Turf & Specialty Group

- Posted \$3.4 million in operating income on \$124 million in revenues compared to a record operating income of \$4.7 million in 2009 on \$125 million in revenues.
- Reduced employee injury rate by 15 percent.
- Experienced gains in dispersible granular products, corn-cob based cat litter and contract manufacturing.
- Continued to leverage \$5 million Third Frontier Grant to accelerate the use of granular technology and the development of application equipment.
- Entering into the horticulture market utilizing the dispersible granular technology in a co-branded product with Dow AgroSciences LLC.



Progressing Into The Future

For us to be successful in the future, we will need to ensure our principles and values transcend across the generations and geographies as we expand. At the same time, we will engage, empower and equip our workforce with the skills and knowledge necessary to serve and provide value to our customers.

Our challenge is to use our existing expertise in our regional markets as a way to gather strategic intelligence on a broader scale. We believe our expertise in our core businesses, combined with our commitment to serve, gives us a competitive advantage as we expand geographically and into adjacent markets.

Building upon our existing and developing capabilities to provide products and services to new customers and – in some instances – new markets is what we believe is our sweet spot. Our goal is to expand and strengthen customer relationships by providing clear and relevant value in order to achieve profitable and sustainable growth.

In our Grain & Ethanol Group, we will continue to pursue acquisition opportunities that move us westward, at the same time increasing our elevator capacity and expanding our services. The acquisitions of the assets of B4Grain

and O'Malley Grain in 2010 enabled us to move into western Illinois and enter Nebraska for the first time. At the same time, we added storage capacity, increased our supply of specialty grain to food producers and expanded our direct ship program.

While some uncertainty continues in the ethanol industry, we remain confident in our concept of investment and services income. We continue to improve the efficiency of the three facilities we operate through people, processes and assets. Additionally, we are pursuing ancillary growth through products such as corn oil, E-85 and CO₂ off-takes.

We expect consistent returns from our investment in Lansing Trade Group as they pursue a strategy to build their origination base as well as add facilities that fit their grain merchandising initiatives.

The Plant Nutrient Group will continue to seek opportunities to expand its geographic footprint and its product offerings.

Already experiencing synergies with the Iowa Northern investment, the Rail Group will continue to identify opportunities that leverage our

knowledge of moving mass, bulk material. Additionally, there continue to be significant opportunities to expand our rail fleet and the geographic reach of our railcar repair network.

Growth for the Turf & Specialty Group is rooted in technology for both dispersible granular and liquid products. Launched in 2010, the A+ Health System features both types of products as well as an on-line tool geared to achieving overall turf health. Through carefully positioned distribution channels, we will address the growing international interest for these products. Additionally, we will build upon the record earnings experienced last year in the cob business by leveraging the development of proprietary products similar to what we have done in the lawn business.

With an enviable long-standing customer base, growth opportunities for the Retail Group lie with broadening customer appeal to a new generation of loyal customers. The 13,000-square-foot addition in three of the stores during 2010 expanded the specialty food offering that is highly sought-after by a younger demographic.

We are committed to a strategy of investing in both our core agribusiness roots as well as in operationally and geographically adjacent businesses that deliver value for our customers and our shareholders. With a knowledgeable, hard-working team executing a sound and achievable strategy, we are confident in our ability to progress into the future.

Retail Group

- Posted a \$2.5 million operating loss on \$151 million in revenues compared to an operating loss of \$2.8 million in 2009 on \$162 million in revenues.
- Pursuing top line growth and margin expansion by adding 13,000 square feet at two stores in the Toledo area and one in Columbus, enhancing the food offering for grocery, specialty cheeses, fresh seafood and MyMenu Inc. frozen entrées.
- Experienced solid safety performance in 2010.

Mission Statement

We firmly believe that our company is a powerful vehicle through which we channel our time, talent, and energy in pursuit of the fundamental goal of serving God by serving others. Through our collective action we greatly magnify the impact of our individual efforts to:

- Provide extraordinary service to our customers
- Support our communities
- Help each other improve
- Increase the value of our company

Report Of Independent Registered Public Accounting Firm

TO THE SHAREHOLDERS AND BOARD OF DIRECTORS
OF THE ANDERSONS, INC.:

We have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of The Andersons, Inc. and its subsidiaries as of December 31, 2010 and December 31, 2009, and the related consolidated statements of income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2010 (not presented herein) appearing in The Andersons, Inc. annual report on Form 10-K for the year ended December 31, 2010; and in our report dated March 1, 2011, in which we indicated the extent of our reliance on the report of other auditors, we expressed an unqualified opinion on those consolidated financial statements.

In our opinion, the information set forth in the accompanying condensed consolidated financial statements is fairly stated, in all material respects, in relation to the consolidated financial statements from which it has been derived.

A handwritten signature in black ink that reads "PricewaterhouseCoopers LLP". The signature is written in a cursive, flowing style.

PricewaterhouseCoopers LLP

Toledo, Ohio

March 1, 2011

Consolidated Statements Of Income

(in thousands, except per common share data)	Year ended December 31,		
	2010	2009	2008
Sales and merchandising revenues	\$ 3,393,791	\$ 3,025,304	\$ 3,489,478
Cost of sales and merchandising revenues	3,112,112	2,769,798	3,231,649
Gross profit	281,679	255,506	257,829
Operating, administrative and general expenses	195,330	199,116	190,230
Interest expense	19,865	20,688	31,239
Other income:			
Equity in earnings of affiliates	26,007	17,463	4,033
Other income, net	11,652	8,331	6,170
Income before income taxes	104,143	61,496	46,563
Income tax provision	39,262	21,930	16,466
Net income	64,881	39,566	30,097
Net (income) loss attributable to the noncontrolling interest	(219)	(1,215)	2,803
Net income attributable to The Andersons, Inc.	\$ 64,662	\$ 38,351	\$ 32,900
Per common share:			
Basic earnings attributable to The Andersons, Inc.			
common shareholders	\$ 3.51	\$ 2.10	\$ 1.82
Diluted earnings attributable to The Andersons, Inc.			
common shareholders	\$ 3.48	\$ 2.08	\$ 1.79
Dividends paid	\$ 0.3575	\$ 0.3475	\$ 0.3250

Consolidated Balance Sheets

(in thousands)	December 31,	
	2010	2009
Assets		
Current assets:		
Cash and cash equivalents	\$ 29,219	\$ 145,929
Restricted cash	12,134	3,123
Accounts and notes receivable, less allowance for doubtful accounts of \$5,684 in 2010; \$8,753 in 2009	152,227	137,195
Margin deposits, net	20,259	27,012
Inventories	647,189	407,845
Commodity derivative assets - current	226,216	24,255
Deferred income taxes	16,813	13,284
Other current assets	34,501	28,180
Total current assets	1,138,558	786,823
Other assets:		
Commodity derivative assets - noncurrent	18,113	3,137
Other assets and notes receivable, less allowance for doubtful notes receivable of \$254 in 2010; \$7,950 in 2009	47,855	25,629
Equity method investments	175,349	157,360
	241,317	186,126
Railcar assets leased to others (net)	168,483	179,154
Property, plant and equipment (net)	151,032	132,288
Total assets	\$ 1,699,390	\$ 1,284,391
Liabilities and shareholders' equity		
Current liabilities:		
Borrowings under short-term line of credit	\$ 241,100	\$ -
Accounts payable for grain	274,596	234,396
Other accounts payable	111,501	110,658
Customer prepayments and deferred revenue	78,550	56,698
Commodity derivative liabilities - current	57,621	24,871
Accrued expenses and other current liabilities	48,851	41,563
Current maturities of long-term debt	24,524	10,935
Total current liabilities	836,743	479,121
Other long-term liabilities	25,183	16,051
Commodity derivative liabilities - noncurrent	3,279	830
Employee benefit plan obligations	30,152	24,949
Long-term debt, less current maturities	276,825	308,026
Deferred income taxes	62,649	49,138
Total liabilities	1,234,831	878,115
Shareholders' equity:		
Common shares, without par value, 42,000 authorized; 19,198 shares issued	96	96
Preferred shares, without par value, 1,000 shares authorized; none issued	-	-
Additional paid-in capital	177,875	175,477
Treasury shares, at cost (762 in 2010, 918 in 2009)	(14,058)	(15,554)
Accumulated other comprehensive loss	(28,799)	(25,314)
Retained earnings	316,317	258,662
Total shareholders' equity of The Andersons, Inc.	451,431	393,367
Noncontrolling interest	13,128	12,909
Total shareholders' equity	464,559	406,276
Total liabilities and shareholders' equity	\$ 1,699,390	\$ 1,284,391

Consolidated Statements Of Cash Flows

(in thousands)	Year ended December 31,		
	2010	2009	2008
Operating activities			
Net income	\$ 64,881	\$ 39,566	\$ 30,097
Adjustments to reconcile net income to net cash (used in) provided by operating activities:			
Depreciation and amortization	38,913	36,020	29,767
Bad debt (recovery) expense	(8,716)	4,973	8,710
Equity in (earnings) loss of unconsolidated affiliates, net of distributions received	(17,594)	(15,105)	19,307
Gains on sales of railcars and related leases	(7,771)	(1,758)	(4,040)
Excess tax benefit from share-based payment arrangement	(876)	(566)	(2,620)
Deferred income taxes	12,205	16,430	4,124
Gain from pension plan curtailment	-	(4,132)	-
Stock based compensation expense	2,589	2,747	4,050
Lower of cost or market inventory and contract adjustment	-	2,944	97,268
Impairment of property, plant and equipment	1,682	304	-
Other	215	186	58
Changes in operating assets and liabilities			
Accounts and notes receivable	(848)	(15,259)	(23,460)
Inventories	(214,171)	32,227	3,074
Commodity derivatives and margin deposits	(158,183)	2,211	102,818
Prepaid expenses and other assets	(3,970)	61,938	(56,939)
Accounts payable for grain	20,703	18,089	72,648
Other accounts payable and accrued expenses	31,656	(574)	(6,198)
Net cash (used in) provided by operating activities	(239,285)	180,241	278,664
Investing activities			
Acquisition of businesses, net of cash acquired	(39,293)	(30,480)	(18,920)
Purchases of property, plant and equipment	(30,897)	(16,560)	(20,315)
Purchase of railcars	(18,354)	(24,965)	(97,989)
Investment in convertible preferred securities	(13,100)	-	-
Proceeds from sale of railcars	20,102	8,453	68,456
Proceeds from sale of property, plant and equipment and other	1,942	540	180
Proceeds received from minority interest	-	-	2,278
Change in restricted cash	(9,010)	803	(201)
Investment in affiliates	(395)	(1,200)	(41,450)
Net cash used in investing activities	(89,005)	(63,409)	(107,961)
Financing activities			
Net increase (decrease) in short-term borrowings	241,100	-	(245,500)
Proceeds received from issuance of long-term debt	18,986	9,523	220,827
Payments of long-term debt	(36,598)	(52,349)	(82,090)
Payments of debt issuance costs	(7,508)	(4,500)	(2,283)
Purchase of treasury stock	-	(229)	(924)
Proceeds from sale of treasury shares to employees and directors	1,305	750	1,914
Excess tax benefit from share-based payment arrangement	876	566	2,620
Dividends paid	(6,581)	(6,346)	(5,885)
Net cash provided (used in) by financing activities	211,580	(52,585)	(111,321)
(Decrease) increase in cash and cash equivalents	(116,710)	64,247	59,382
Cash and cash equivalents at beginning of period	145,929	81,682	22,300
Cash and cash equivalents at end of period	\$ 29,219	\$ 145,929	\$ 81,682

Selected Financial Data: Five Year Summary

(in thousands, except for per share
and ratios and other data)

For the years ended December 31,

	2010	2009	2008	2007	2006
Operating results					
Grain & ethanol sales and revenues (a)	\$ 2,405,452	\$ 2,153,978	\$ 2,411,144	\$ 1,498,652	\$ 791,207
Fertilizer, retail & other sales	988,339	871,326	1,078,334	880,407	666,846
Total sales & revenues	3,393,791	3,025,304	3,489,478	2,379,059	1,458,053
Gross profit – grain & ethanol	118,490	106,804	110,954	79,367	62,809
Gross profit – fertilizer, retail & other (b)	163,189	148,702	146,875	160,345	136,431
Total gross profit	281,679	255,506	257,829	239,712	199,240
Equity in earnings (losses) of affiliates	26,007	17,463	4,033	31,863	8,190
Other income, net (c)	11,652	8,331	6,170	21,731	13,914
Net income attributable to The Andersons, Inc.	64,662	38,351	32,900	68,784	36,347
Financial position					
Total assets	1,699,390	1,284,391	1,308,773	1,324,988	879,048
Working capital	301,815	307,702	330,699	177,679	162,077
Long-term debt (d)	263,675	288,756	293,955	133,195	86,238
Long-term debt, non-recourse (d)	13,150	19,270	40,055	56,277	71,624
Shareholders' equity	464,559	406,276	365,107	356,583	270,175
Cash flows / liquidity					
Cash flows from (used in) operations	(239,285)	180,241	278,664	(158,395)	(54,283)
Depreciation and amortization	38,913	36,020	29,767	26,253	24,737
Cash invested in acquisitions / investments in affiliates	39,688	31,680	60,370	36,249	34,255
Investments in property, plant & equipment	30,897	16,560	20,315	20,346	16,031
Net investment in (proceeds from) railcars (e)	(1,748)	16,512	29,533	8,751	20,643
EBITDA (f)	162,702	116,989	110,372	151,162	95,505
Per share data: (g)					
Net income – basic	3.51	2.10	1.82	3.85	2.27
Net income – diluted	3.48	2.08	1.79	3.75	2.19
Dividends paid	0.358	0.348	0.325	0.220	0.178
Year-end market value	36.35	25.82	16.48	44.80	42.39
Ratios and other data					
Net income attributable to The Andersons, Inc. return on beginning equity attributable to The Andersons, Inc.	16.4%	10.9%	9.6%	25.4%	22.9%
Funded long-term debt to equity ratio (h)	0.6-to-1	0.8-to-1	0.9-to-1	0.5-to-1	0.6-to-1
Weighted average shares outstanding (000's)	18,356	18,190	18,068	17,833	16,007
Effective tax rate	37.7%	35.7%	35.4%	35.5%	33.3%

Note: Prior years have been revised to conform to the 2010 presentation

(a) Includes sales of \$928.2 million in 2010, \$806.3 million in 2009, \$865.8 million in 2008, \$407.4 million in 2007 and \$23.5 million in 2006 of sales pursuant to marketing and originations agreements between the Company and its ethanol LLCs.

(b) Gross profit in 2008 includes a \$97.2 write down in the Plant Nutrient Group for lower-of-cost-or-market inventory adjustments for inventory on hand and firm purchase commitments that was valued higher than the market.

(c) Includes \$1.1 million dividend income from IANR and \$2.2 million in Rail end of lease settlements in 2010. Includes gains on insurance settlements of \$0.1 million in 2010, \$0.1 million in 2008, \$3.1 million in 2007 and \$4.6 million in 2006. Includes development fees related to ethanol joint venture formation of \$1.3 million in 2008, \$5.4 million in 2007 and \$1.9 million in 2006. Includes \$4.9 million in gain on available for sale securities in 2007.

(d) Excludes current portion of long-term debt.

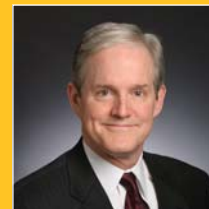
(e) Represents the net of purchases of railcars offset by proceeds on sales of railcars.

(f) Earnings before interest, taxes, depreciation and amortization, or EBITDA, is a non-GAAP measure. We believe that EBITDA provides additional information for investors and others in determining our ability to meet debt service obligations. EBITDA does not represent and should not be considered as an alternative to net income or cash flow from operations as determined by generally accepted accounting principles, and EBITDA does not necessarily indicate whether cash flow will be sufficient to meet cash requirements, for debt service obligations otherwise. Because EBITDA, as determined by us, excludes some, but not all, items that affect net income, it may not be comparable to EBITDA or similarly titled measures used by other companies.

(g) Earnings per share are calculated based on Income attributable to The Andersons, Inc.

(h) Calculated by dividing long-term debt by total year-end equity as stated under "Financial position."

Board Of Directors



TOP ROW, LEFT TO RIGHT:
GERARD M. ANDERSON (3) (4)
President and CEO
DTE Energy

ROBERT J. KING, JR (2) (3)
President and CEO
Park View Federal Savings

LOWER ROW, LEFT TO RIGHT:
DONALD L. MENNEL (1) (4)
President & Treasurer
The Mennel Milling Company

JACQUELINE F. WOODS (1) (2) (4)
Retired President
AT&T Ohio

MICHAEL J. ANDERSON
Chairman, President & CEO
The Andersons, Inc.

ROSS W. MANIRE (2) (3)
Chairman and CEO
ExteNet Systems, Inc.

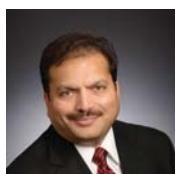
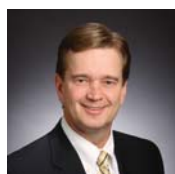
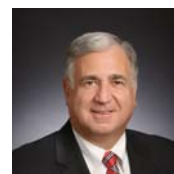
DAVID L. NICHOLS (1) (4)
Past President & Chief Operating
Officer, Macy's South,
a division of Macy's, Inc.

-
- (1) Audit Committee
 - (2) Compensation Committee
 - (3) Finance Committee
 - (4) Governance/ Nominating Committee

CATHERINE M. KILBANE (1) (2)
Senior Vice President, General
Counsel and Secretary
American Greetings Corporation

JOHN T. STOUT, JR. (3)
CEO
Plaza Belmont
Management Group, LLC

Corporate Officers



TOP ROW, LEFT TO RIGHT:
Mike Anderson, President & CEO
Nick Conrad, VP/Finance & Treasurer
Naran Burchinow, VP/General Counsel & Secretary
Dick George, VP/Corporate Controller & CIO
Art DePompei, VP/Human Resources
Tamara Sparks, VP/Corporate Relations & Business Analysis

LOWER ROW, LEFT TO RIGHT:
Hal Reed, President/Grain & Ethanol Group
Rasesh Shah, President/Rail Group
Denny Addis, President/Plant Nutrient Group
Tom Waggoner, President/Turf & Specialty Group
Dan Anderson, President/Retail Group
VP/Corporate Operations Services

INVESTOR INFORMATION

CORPORATE OFFICES

The Andersons, Inc.
480 West Dussel Drive
Maumee, OH 43537
419-893-5050
www.andersonsinc.com

NASDAQ SYMBOL

The Andersons, Inc. common shares are traded on the Nasdaq National Market tier of The Nasdaq Stock Market under the symbol ANDE.

COMMON STOCK

18,436,177 shares outstanding
(12/31/10)

STOCK PURCHASE AND DIVIDEND REINVESTMENT

Computershare BYDSSM is a direct stock purchase program that provides an alternative to traditional methods of buying, holding and selling shares in The Andersons, Inc. Through Computershare BYDSSM you can purchase and sell The Andersons shares directly, rather than dealing with a broker. Call 312-360-5260 for more information on the program.

TRANSFER AGENT & REGISTRAR

Computershare Investor Services, LLC
P.O. Box 43078
Providence, RI 02940-3078
312-360-5260
Toll-free within the U.S. & Canada:
877-373-6374
Investor CentreTM portal:
www.computershare.com/investor

FORM 10-K

Additional copies of The Andersons' 2010 Form 10-K, filed on March 1, 2011 with the SEC, are available to shareholders and interested individuals without charge by writing or calling Investor Relations.

INVESTOR RELATIONS

Nicholas C. Conrad
Vice President, Finance & Treasurer
419-891-6415
nick_conrad@andersonsinc.com

INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

PricewaterhouseCoopers LLP
Toledo, OH

ANNUAL MEETING

The annual shareholders' meeting of The Andersons, Inc. will be held at The Andersons' Headquarters, 480 West Dussel Drive, Maumee, OH 43537 at 8:00 a.m. on May 6, 2011.

We thank our 3,000 hard working,
creative and dedicated employees
who provide the foundation for our
extraordinary products and service
to our customers. We are grateful to
them, to our customers and suppliers,
and to you, our shareholders.

CARTER,
son of Erin (Grain)
and Clayton Lampe

SYDNEY,
daughter of Julie (Corporate Giving)
and John (Grain) Payeff

AUSTIN,
son of Heidi (Corporate Giving)
and Jason Reed

RAVEN,
daughter of Margo (HR)
and Darren (IT) Stewart

NATHAN,
son of Cathy (Treasury & Finance)
and Jeffrey Shelnick

GRACE,
daughter of Anne (IT)
and Brian Bennett

RAAGHOV,
son of Rashmi (Strategy)
and Atul Agnihotri





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Maumee, Ohio 43537
www.andersonsinc.com